



# U.S. Labor Market Performance & Outlook

+ *California Metro Highlights*

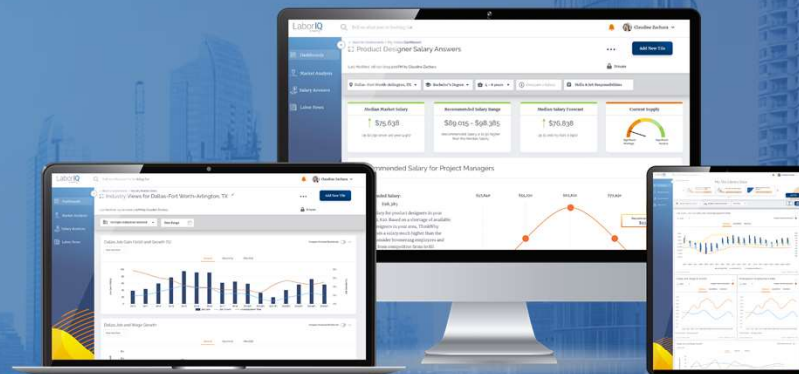
September 2021

LaborIQ  
ThinkWise



## Talent Intelligence Solutions

Compensation | Retention | Job Market Forecasts



*Unequaled Ease & Accuracy. Unlimited Reporting & Access.*



# LaborIQ® Index

The proprietary **LaborIQ Market Ranking Index** identifies and tracks 10 key performance indicators that best measure and rank a local economy's performance. These indicators or variables are present in every market and represent the greatest drivers of a market's economic progress or decline and labor market recovery from the pandemic.

The ranking index provides a strong evaluation of which U.S. cities and metro areas are attracting talent, recouping jobs and those primed for recruiting and hiring.

## California Metro Areas

### Northern California

Sacramento-Roseville-Arden-Arcade, CA

San Francisco-Oakland-Hayward, CA

San Jose-Sunnyvale-Santa Clara, CA

### Southern California

Los Angeles-Long Beach-Anaheim, CA

Riverside-San Bernardino-Ontario, CA

San Diego-Carlsbad, CA

# U.S. Labor Market Conditions & Outlook

- Historic-level **job openings (10.9 million) and voluntary quits (~4 million)**
- The Delta variant will **slow near-term hiring**, despite business demand
- Early-recovering metros and industries will see **more moderate job gains**
- The **limited availability of talent** will be a significant hiring challenge

# U.S. Labor Market Highlights

- Monthly job gains likely to remain slower due to COVID-19 impact
- People transitioning between companies will remain high with record number of open jobs
- Full return to employment by early 2023

Jobs to Recover

**5.3M**

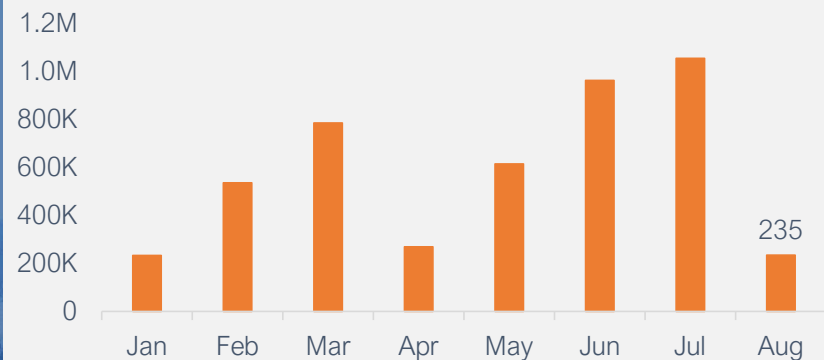
*3.5% below pre-pandemic total employment*

Unemployment Rate

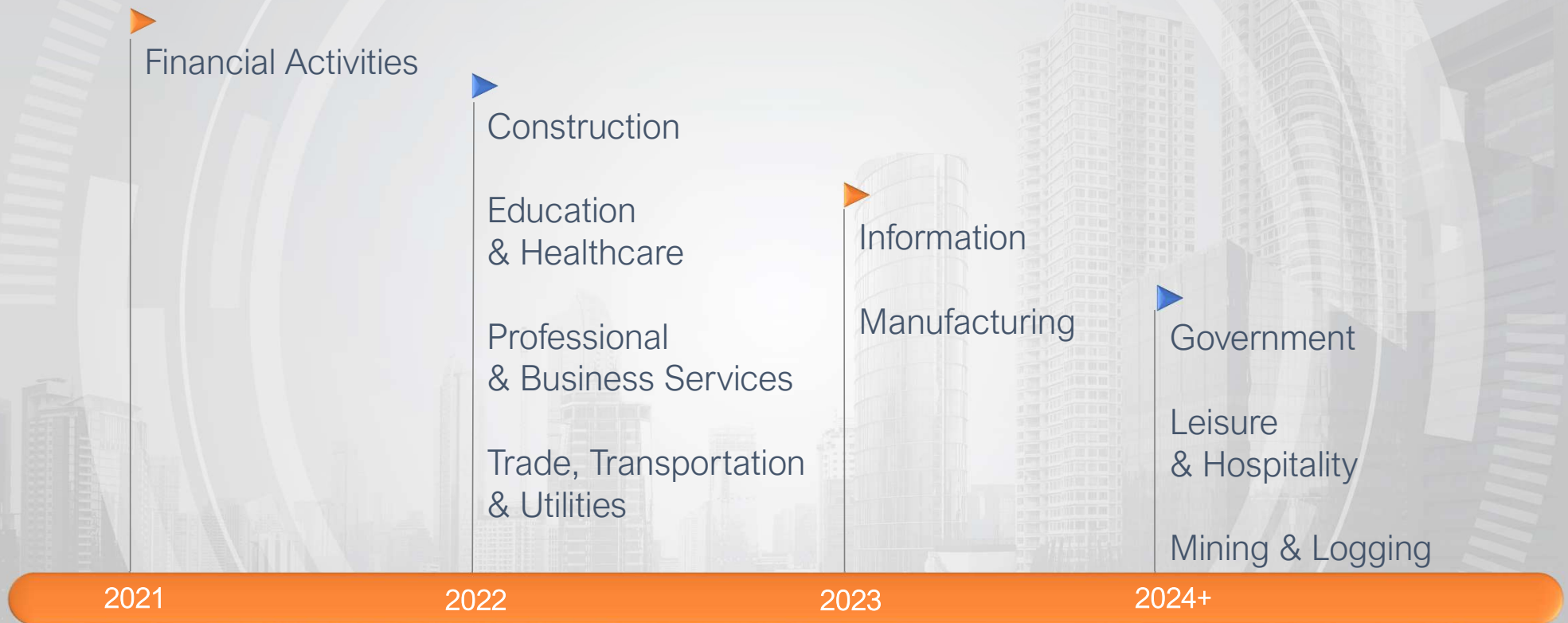
**5.2%**

*Down from peak of 14.8% in April 2020*

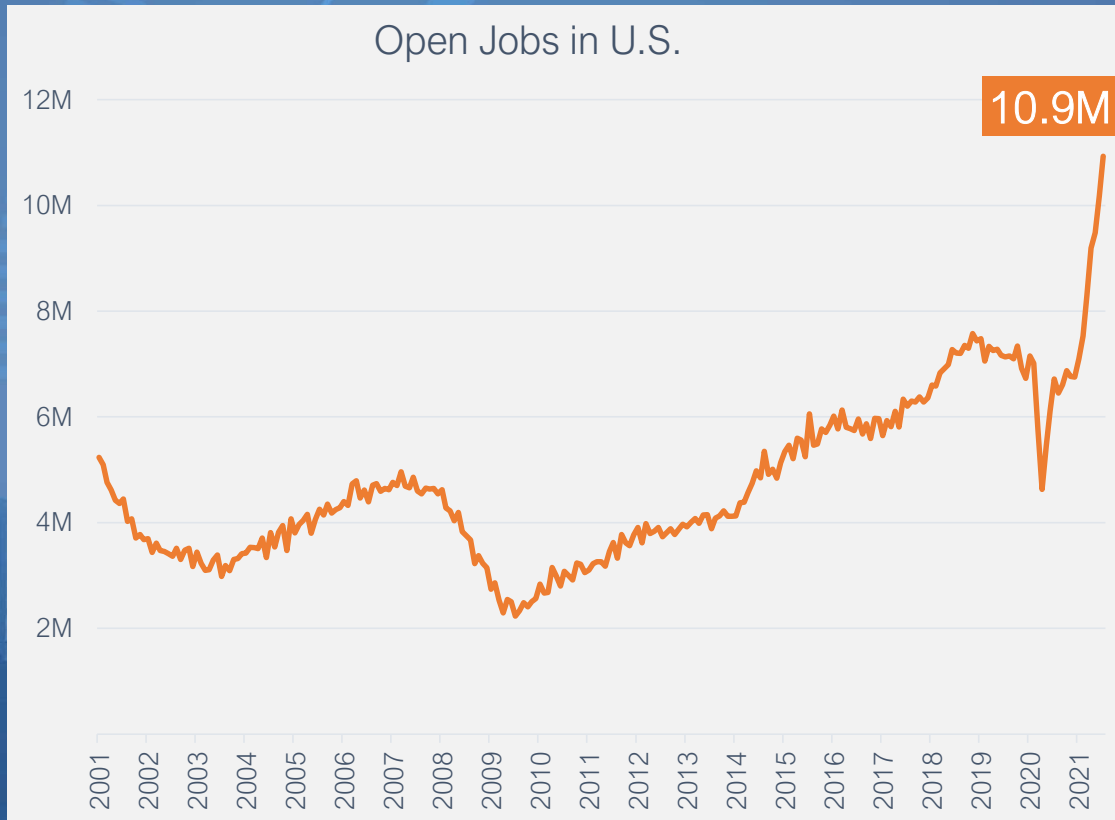
2021 Monthly Job Gain  
(Thousands)



# Year of U.S. Job Recovery by Industry



# Are you trying to fill open jobs? So is everybody else!



## JOB OPENINGS BY INDUSTRY

1.8M Professional & Business

1.8M Healthcare

1.6M Restaurants & Hotels

1.1M Retail Trade

889K Manufacturing

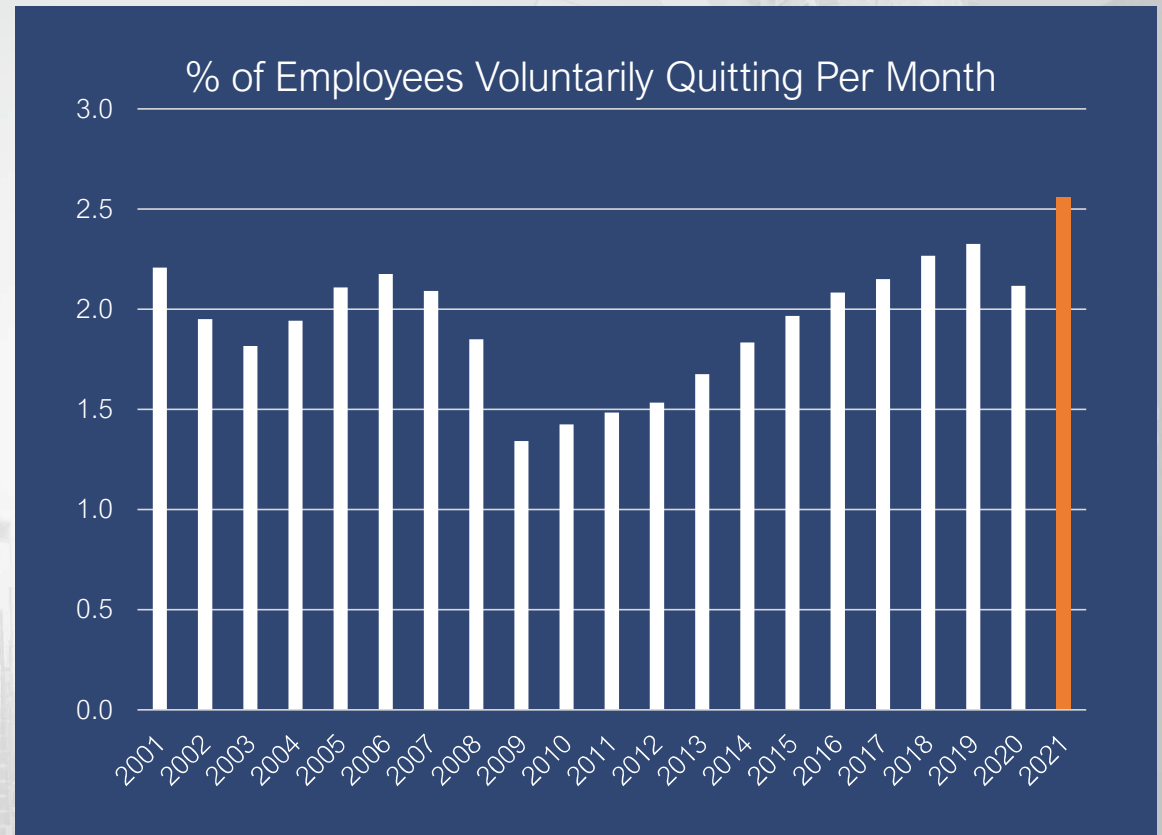
321K Construction

# Transition of Talent Continues; Voluntary Quits Skyrocket

4.0 million people quit in July  
(2.7% of employment base)

11.5 million quits from May - July

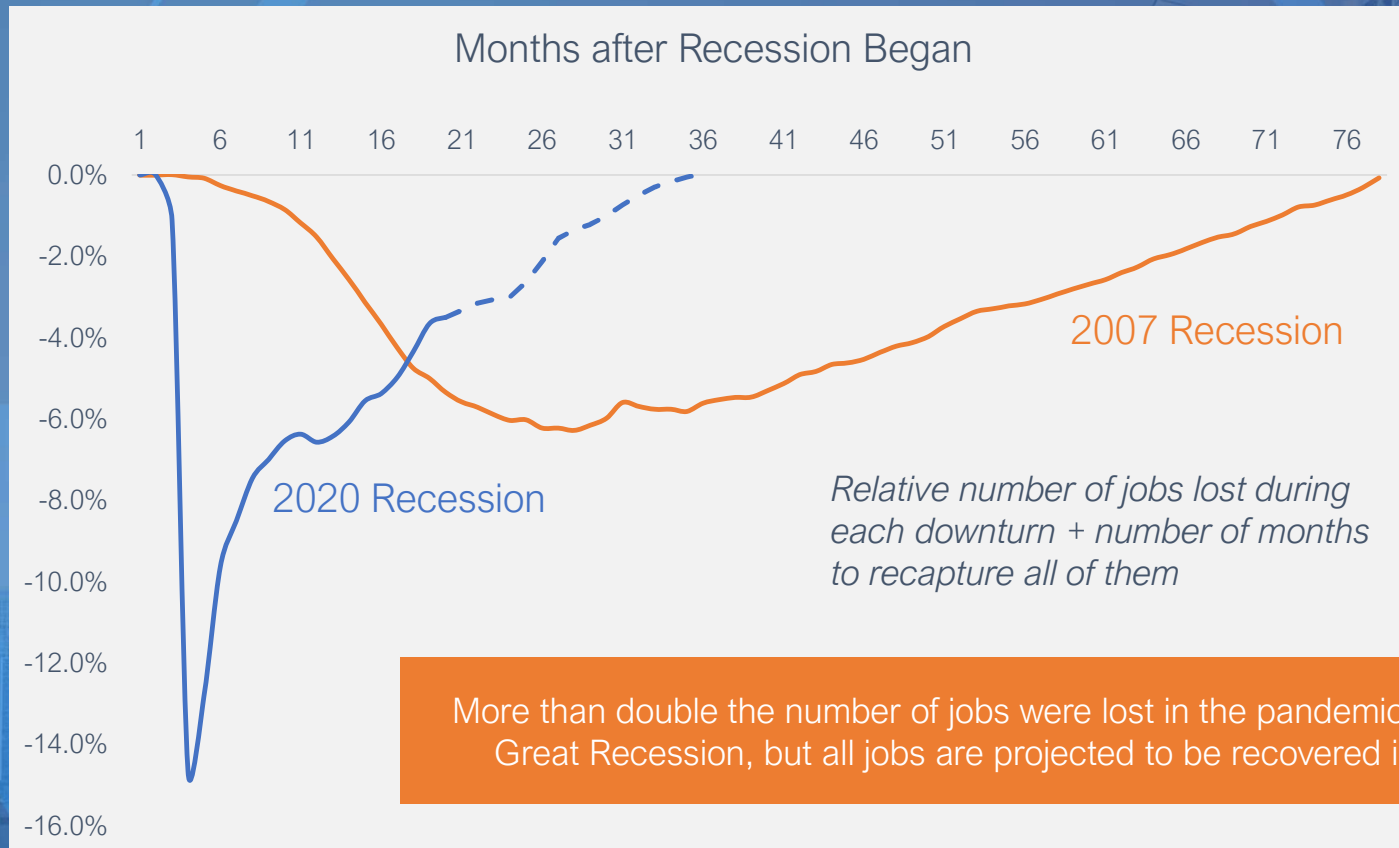
Pace nearly double the rate after  
2009 recession



Sources: LaborIQ®; Bureau of Labor Statistics; \*2021 data is average through July



# Job Loss & Recovery vs Great Recession



# National Headlines | Industries & Occupations

## *Industries*

*Financial Activities* leads the recovery with only **0.3%** of jobs left to recoup

*Leisure & Hospitality* represents **32%** of U.S. jobs left to recover

## *Occupations*

Unemployment Rates

**1.5%**

Tech jobs

**7.5%**

Service jobs

# National Labor Market Job Gains



BY INDUSTRY | AUGUST 2021

## GOODS-PRODUCING SECTORS

MANUFACTURING  
**37,000**

MINING & LOGGING  
**6,000**

CONSTRUCTION  
**-3,000**

## SERVICE-PROVIDING SECTORS

PROFESSIONAL &  
BUSINESS SERVICES  
**74,000**

EDUCATION & HEALTH  
**35,000**

TRADE, TRANSPORTATION  
& UTILITIES  
**24,000**

INFORMATION  
**17,000**

FINANCIAL ACTIVITIES  
**16,000**

LEISURE & HOSPITALITY  
**0**

GOVERNMENT  
**-8,000**

Despite disappointing job gains in August, these industries still made significant progress recouping jobs.



# Unemployment Rate by Race/Ethnicity & Age

Race/Ethnicity	Unemployment Rate	
	Overall	Ages 20-24
White	4.5%	7.2%
Asian	4.6%	8.4%
Hispanic	6.4%	9.4%
Black or African American	8.8%	17.0%

Source: Bureau of Labor Statistics, Non-seasonally adjusted Unemployment Rates

# Unemployment Rate by Occupation

Occupation	Unemployment Rate
Legal	1.4%
Tech	1.5%
Healthcare	2.0%
Service	7.5%
Transportation & Material Moving	8.2%

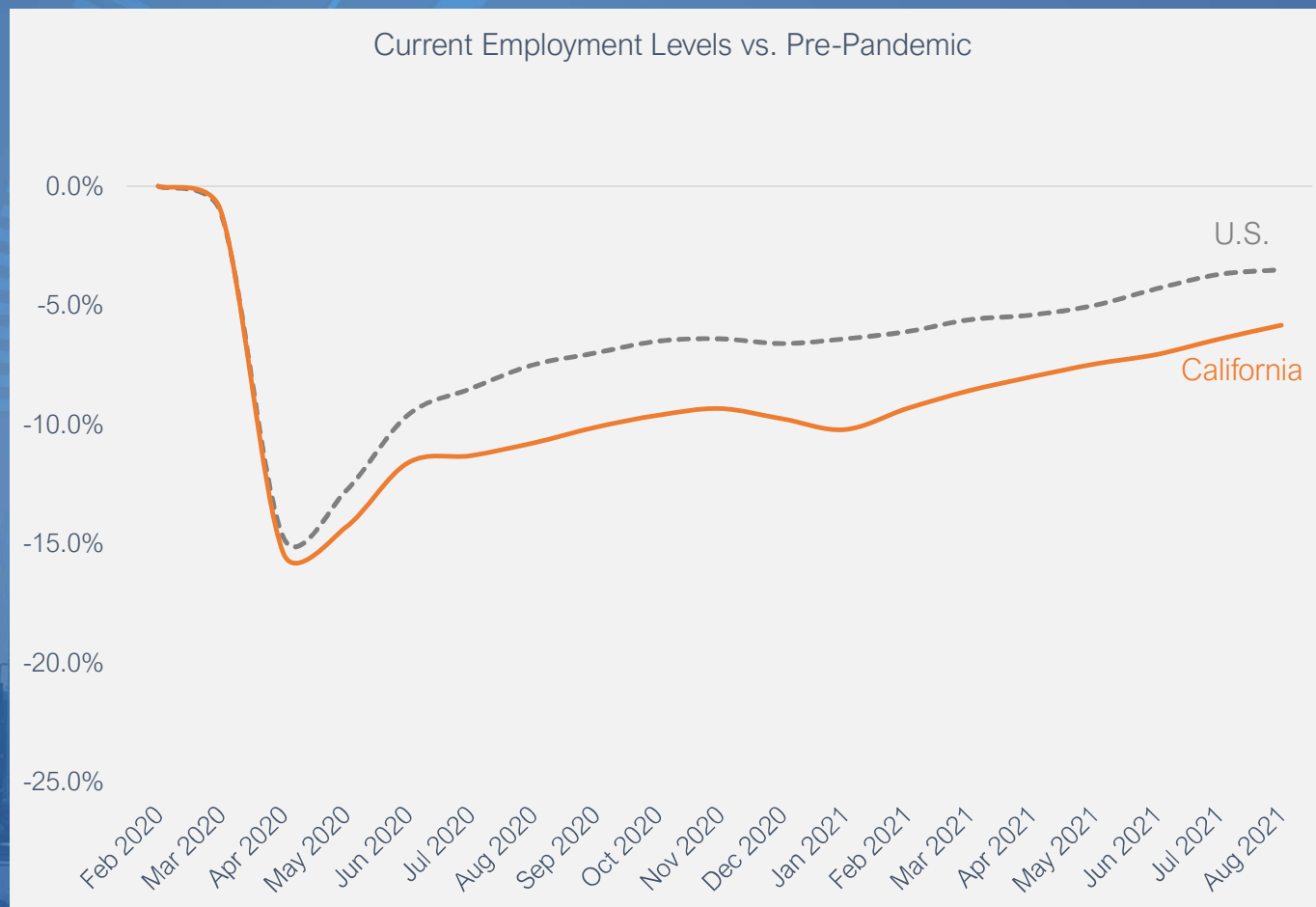
Source: Bureau of Labor Statistics, Non-seasonally adjusted Unemployment Rates

# California Labor Market Highlights

- ✓ Key Trends
- ✓ LaborIQ® Index
- ✓ Jobs to Recover
- ✓ Recent Job Gains
- ✓ Outlook by Industry



# California Jobs Recovery Trails U.S. Average



- California is trailing the U.S. recovery average, but some individual metros are faring better
- Tight and long-lasting restrictions likely played a role in the slower recovery, but many metros are also facing challenges of migration out of the state
- California employment declined 14.3% and is now within 6%
- National employment declined 14.7% and is now within 4% of pre-pandemic levels

# Recovery Timeline | U.S. & Key State Metros

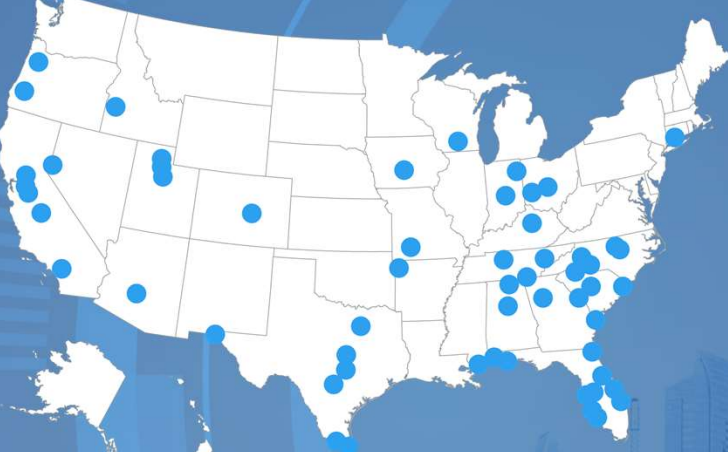
2021	2022	2023	2024	2025+
Austin	Atlanta	Bakersfield	Boston	New Orleans
Phoenix	Charlotte	Chicago	Las Vegas	Santa Rosa
Salt Lake City	Dallas	Denver	Los Angeles ♦	
Stockton	Fresno	Houston	New York	
	Modesto	San Diego ♦	Orlando	
	Nashville	San Jose ♦	Oxnard	
	Riverside ♦	Seattle	San Francisco ♦	
	Sacramento ♦	U.S.	Santa Barbara	
		Washington, D.C.		

♦ Metro is featured in LaborIQ® *California Metro Highlights*; Others states and metros available from LaborIQ®



# The Return to Pre-Pandemic Employment Levels

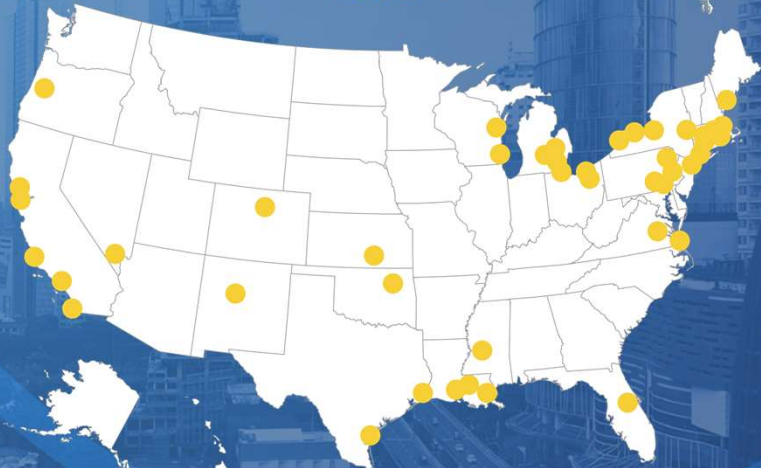
2022 or Earlier



2023



2024+



The image features a dark blue background with a faint map of the United States. The state of California is highlighted in a darker red color. Overlaid on the map is the text "Northern California" in a white, handwritten-style font. In the bottom right corner, there is a stylized bar chart with several vertical bars of varying heights, and the "LaborIQ" logo is positioned below it.

# Northern California

# Labor Market Highlights | Sacramento, California



- The metros ranking in the LaborIQ® Index has improved significantly due to the rebound in job gain and growth
- It is forecasted to recover all lost jobs by the end of 2022, one of the earliest timelines in the state
- Some metros have a wide variance in recovery by industry, but most industries in Sacramento will recover by the end of 2022; Leisure & Hospitality will lag

## Index Ranking

**31**

Out of 150 metros;  
Ranked 56 a year ago

## Jobs to Recover

**43.3K**

4.2% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | Sacramento, California



# Labor Market Highlights | San Francisco-Oakland, California



- Despite being a tech hub and those types of jobs being less impacted during the pandemic, San Francisco's overall job recovery timeline is not until 2024
- The metro faces challenges of out-migration for a variety of reasons, which will make it more difficult to source talent locally
- Some industries, such as Manufacturing and Professional & Business, will be fully recovered next year, but other industries will take several years to recover

## Index Ranking

46

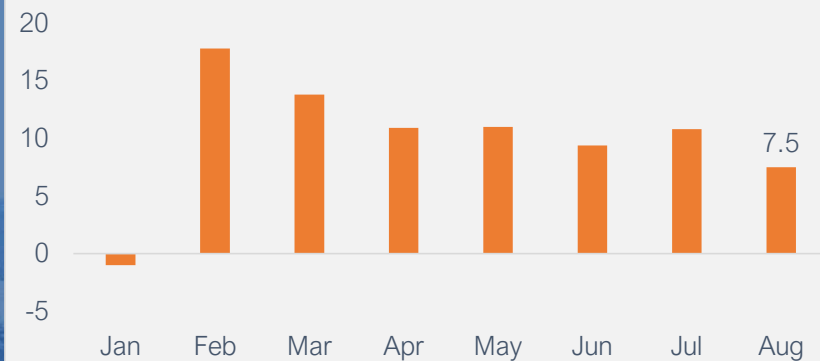
Out of 150 metros;  
Ranked 112 a year ago

## Jobs to Recover

208.2K

8.3% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | San Francisco-Oakland, California



# Labor Market Highlights | San Jose, California



- The metro is scheduled to recover all its jobs by the end of 2023, along with the national recovery and roughly a year faster than neighboring San Francisco
- Several industries have already fully recovered all jobs, or they will by the end of 2021; others will lag until at least 2024
- Net migration has continually dropped since 2016, which will increase labor shortages in blue collar and service roles

## Index Ranking

74

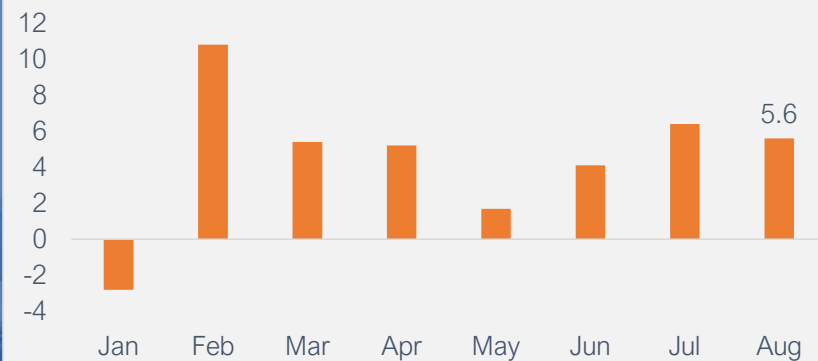
Out of 150 metros;  
Ranked 82 a year ago

## Jobs to Recover

68.2K

5.8% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | San Jose, California

Financial Activities

Healthcare

Manufacturing

Mining and Logging

Professional &  
Business Services

Construction

Educational Services

Leisure & Hospitality

Trade, Transportation  
& Utilities

Government

2021 or earlier

2022

2023

2024+



# Recommended Salaries by Job Title & Location

	Customer Support Rep	Registered Nurse	Digital Marketing Manager	Senior Accountant	Software Engineer
Sacramento	\$52	\$132	\$100	\$106	\$134
San Francisco	\$61	\$145	\$124	\$127	\$157
San Jose	\$58	\$152	\$128	\$130	\$148
Austin	\$43	\$80	\$98	\$98	\$118
New York	\$53	\$100	\$121	\$129	\$135

Annual Salary (000s) Based on Bachelor's Degree and 4-6 Years of Experience

Salary is lowest across metros listed

Source: LaborIQ®; Based on 4-6 years of experience and a minimum of a bachelor's degree, Salaries as of September 2021

A dark blue map of the United States with state boundaries. California is highlighted in a darker red color. The text "Southern California" is written in a white, cursive font across the center of the map. In the bottom right corner, there is a stylized bar chart with several vertical bars of varying heights. The background of the map features faint, concentric circular lines.

# Southern California

# Labor Market Highlights | Los Angeles, California



- All jobs recovered in 2024, later than the national recovery timeline
- Has been a leader in job gain throughout most of 2021, largely due to the depths of the early-pandemic job losses; has recouped 331K jobs year-to-date
- The magnitude of job losses is expected to prolong the recovery, with most industries not fully recovering until 2024 or later; this is rare for most major metros

## Index Ranking

32

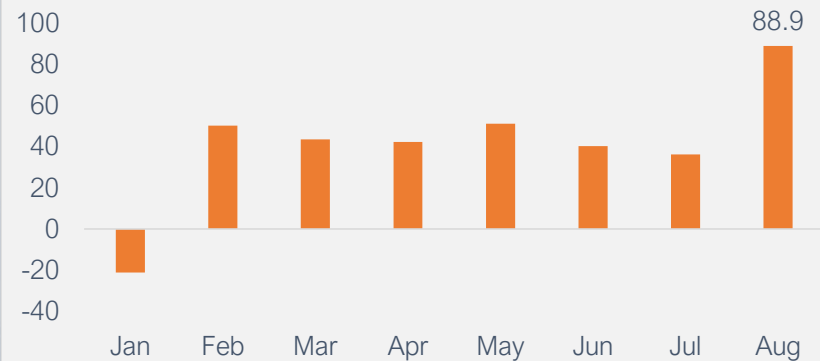
Out of 150 metros;  
Ranked 122 a year ago

## Jobs to Recover

409.0K

6.5% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | Los Angeles, California



# Labor Market Highlights | Riverside, California



- All jobs recovered by 2022, well ahead of nearby Los Angeles, signaling the strength of the local economy
- Average hourly earnings growth has climbed in the past year, making it more attractive for bringing new talent to the area
- Despite slow statewide population growth, Riverside has continued to add residents in recent years

Index Ranking

**25**

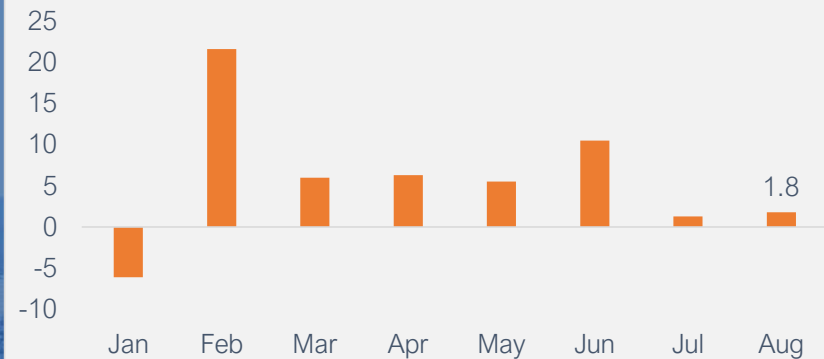
Out of 150 metros;  
Ranked 58 a year ago

Jobs to Recover

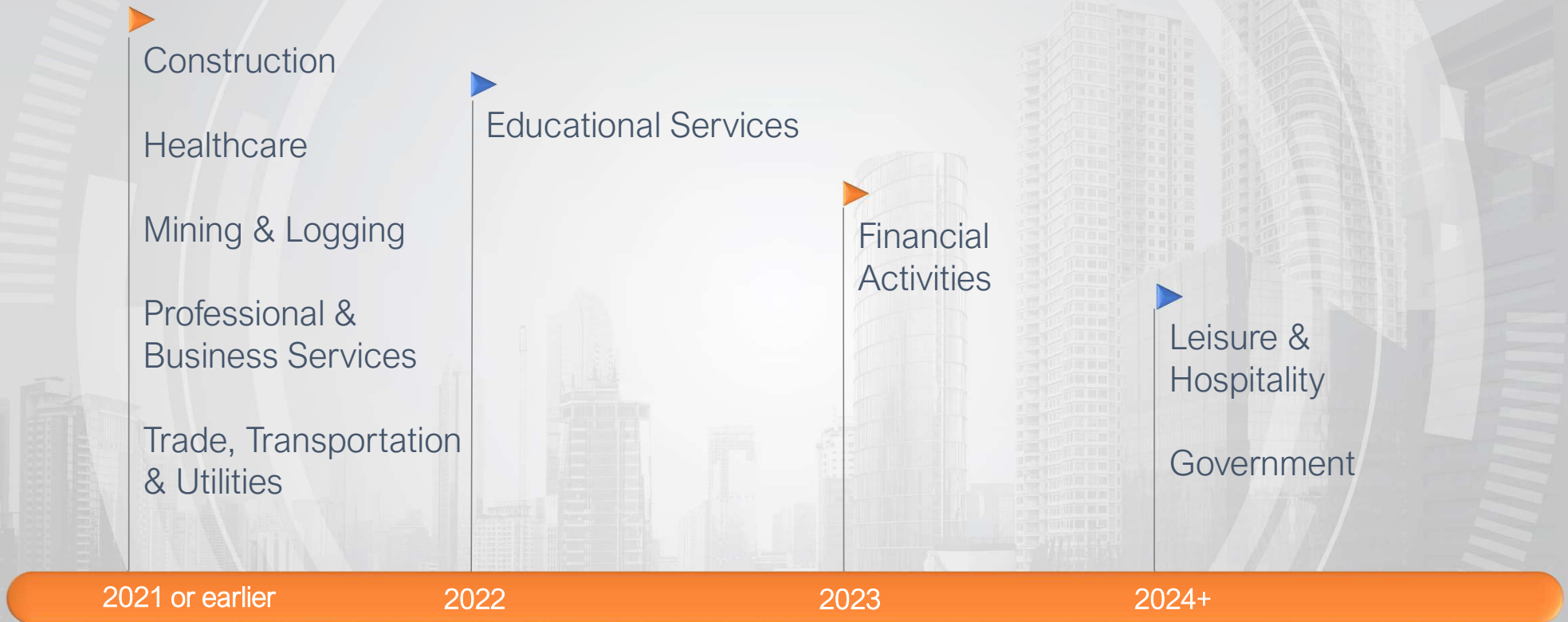
**53.5K**

3.4% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | Riverside, California



# Labor Market Highlights | San Diego, California



- All jobs recovered by 2023, along with the national recovery timeline
- Earnings growth has slipped within the past year, potentially making it difficult to retain talent in the area
- Net migration has decreased since 2017, contributing to the area's slower than average recovery pace and making it more difficult to source talent locally

Index Ranking

**71**

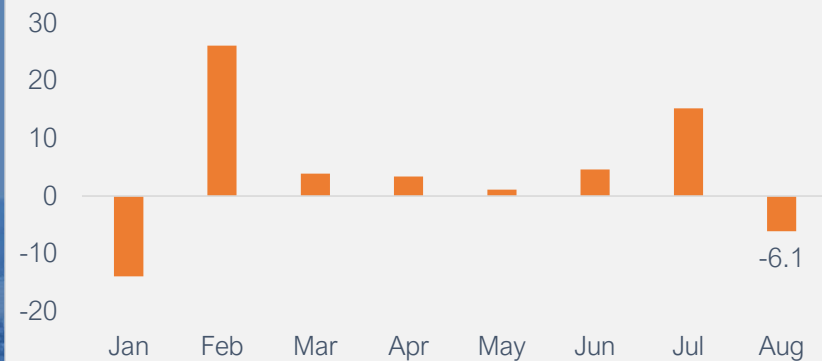
Out of 150 metros;  
Ranked 99 a year ago

Jobs to Recover

**110.0K**

7.2% below pre-pandemic  
total employment

Monthly Job Gain  
(Thousands)



# Year of Job Recovery by Industry | San Diego, California





# Recommended Salaries by Job Title & Location

	Customer Support Rep	Registered Nurse	Digital Marketing Manager	Senior Accountant	Software Engineer
Los Angeles	\$49	\$116	\$98	\$115	\$132
Riverside	\$50	\$113	\$70	\$98	\$107
San Diego	\$50	\$116	\$92	\$113	\$130
Austin	\$43	\$80	\$98	\$98	\$118
New York	\$53	\$100	\$121	\$129	\$135

Annual Salary (000s) Based on Bachelor's Degree and 4-6 Years of Experience

Source: LaborIQ®; Based on 4-6 years of experience and a minimum of a bachelor's degree, Salaries as of September 2021

A grayscale photograph of a dense cityscape, likely New York City, featuring numerous skyscrapers and buildings. Overlaid on the image is a light gray network diagram consisting of interconnected nodes and lines, resembling a data or communication network. The text 'ThinkWhy.com' is centered in the image in a bold, orange font.

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